

## 6075 - (SO) Human resources assistant in Spain Internship - Remote/Unpaid

Location:	Sevilla, Spain
Languages:	English (Advanced)
Fields:	Human resources, Business

### Description:

Spain Internship was established in 2010 by highly motivated internationals. We offer internships and traineeships services for students and graduates worldwide. Spain Internship Student Agency is proud to be a young innovative and ambitious company which strives to find the right interns for the right company. We are constantly trying to extend our programs, to make the experience abroad for everyone as good as possible. You can be a part of this process, by helping us in our office.

### Tasks:

- Human resources
- Interviewing possible candidates
  - Evaluating their qualifications regarding the positions
  - Revising the candidates CVs to ensure a good match with the company
- Customer service
- This is done via email, phone and Skype
  - Using the CRM system to ensure a good information flow
  - Maintenance of the databases

### Requirements:

- Good level of English
- Spanish would be a plus
- Open and friendly
- Able to work in a team

**Benefits:** Unpaid, possibility to apply Erasmus+ scholarship from your university

### Internship hours:

30h/week, from Monday-Friday

## 6067 - Mobile developers Internship – Barcelona - 300€/month

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Languages, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

### Description:

Our collaborator is a company dedicated to E-commerce and Android + iOS applications for mobility worldwide, with headquarters in Barcelona (Spain). With over 1100 published online stores and over 150 mobile apps at Google play and iTunes stores.

### Tasks:

- Develop apps in react native framework
- Influencers management

### Requirements

- Available to do an internship for a period of minimum 6 months
- Provide a University Agreement for the duration of the internship
- Fully professional level of English
- Strong desire to start or further your career in Digital Marketing and develop your skills to the next level
- Well organized and work well in a team
- Strong communication skills
- Goal-oriented and enthusiastic person

### Conditions:

- Part time
- Office (mainly afternoon shifts)
- Remuneration depends on each candidate (around 300€ min)

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

## 6065 - Reservation Assistant in a 5\* Hotel in the city centre of Seville - Unpaid

Location:	Sevilla, Spain
Languages:	Spanish (Advanced) and English (Advanced)
Fields:	Business, Hospitality / Tourism
Extra benefits:	Includes accommodation. Includes meals.

### Description:

Our collaborator is a well-known design hotel in the centre of the capital of Andalusia being a reference in the whole country for its design, location and concept. The hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets.

The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a difference concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace.

With this internship you will develop skills such as organization, responsibility and commercial skills. You will be immersed in a multilingual environment so you will be able to learn and practice languages.

### Reservations position:

- Day to day processing and input of group reservations while following hotel reservations policy.
- Maintaining a positive selling approach to maximize yield in both occupancy and rates.
- Liaising with other departments to prepare for a groups arrival.
- Assisting the front office with the closing of accounts.
- Answering all calls promptly in a courteous and efficient manner.
- Ensuring all reservations are accurately carried out within the same working day.
- Assisting in the front office as required, especially with guests checking in and checking out.

### Requirements:

- Fluent in English and intermediate Spanish.
- Minimum 3 months.

### Benefits:

- Accommodation and meals during working hours.
- 40 hours per week.

## 6064 - Reception Internship in a 4\* Hotel in the beautiful island of Fuerteventura, Canary Islands

Location:	Fuerteventura, Spain
Languages:	Spanish (Advanced) and English (Intermediate)
Fields:	Languages, Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation. Includes meals.

### Description:

Our collaborator is a 4\* Hotel located on the beautiful island of Fuerteventura, right next to the Dunas de Corralejo National Park and 10 minutes away from the most beautiful beaches of the island.

They are currently looking for passionate and motivated students, interested in an exciting career in the field of hospitality and to gain practical experience while developing their skills with leaders in the industry.

With the highly evolving dynamics of this field, an internship will give you the necessary experience to start your international career.

Are you dynamic and energetic? Don't lose this opportunity! Apply now!

### **RECEPTION POSITION**

Working as a receptionist will make you the first person of the establishment that the customer will truly interact with. This role is very important to ensure the overall enjoyment of the customers' stay.

#### Your tasks will include:

- Greet and welcome customers.
- Handle face-to-face inquiries from customers.
- Check-in and out.
- Planning and organizing group arrivals.
- Day to day processing and input of group reservations while following hotel reservations policy.
- Management of tourist information in several languages.
- Reception management.
- International phone reception.
- Meet the various needs of diverse customers and solve problems that might arise during their stay.

#### Requirements:

- The minimum duration of 3 months.
- Advanced Spanish.
- Intermediate level of English.
- Relevant studies (Hospitality, Tourism, Languages, etc.).
- Organized and with a professional attitude.

#### Benefits:

- 300 euros per month.
- Accommodation.
- Meals.
- 40 hours per week.

## 6062 - Kitchen internship in a 4\* Hotel in the beautiful island of Fuerteventura, Canary Islands

Location:	Fuerteventura, Spain
Languages:	Spanish (Advanced)
Fields:	Hospitality / Tourism, Kitchen / Cook
Extra benefits:	Salary of 200-300 €. Includes accommodation. Includes meals.

### Description:

Our collaborator is a 4\* Hotel located on the beautiful island of Fuerteventura, right next to the Dunas de Corralejo National Park and 10-minutes away from the most beautiful beaches of the island.

They are currently looking for passionate and motivated students, interested in an exciting career in the field of hospitality and to gain practical experience while developing their skills with leaders in the industry.

With the highly evolving dynamics of this field, an internship will give you the necessary experience to start your international career.

Are you dynamic and energetic? Don't lose this opportunity! Apply now!

### **KITCHEN POSITION**

Working in the kitchen, like in many other places, requires proper knowledge, but above all - passion and experience.

### Your tasks will include:

- Help to prepare breakfast, lunch, dinner or banquets (cold and warm food).
- Wash, peel, cut vegetables and fruits.
- Show cooking.
- Assisting colleagues and follow the instructions of the chef.
- Assure the cleanliness of the area.
- Complete opening and closing checklists.

### Requirements:

- Minimum duration of 3 months.
- Good level of Spanish.
- Gastronomy studies.

### Benefits:

- 300 euros per month.
- Accommodation.
- Meals.
- 40 hours per week.

## 6060 - Reception Internship in a 3\* Hotel in the beautiful island of Fuerteventura, Canary Islands

Location:	Fuerteventura, Spain
Languages:	Spanish (Advanced) and English (Intermediate)
Fields:	Languages, Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation. Includes meals.

### Description:

Our collaborator is a 3\* Hotel located on the beautiful island of Fuerteventura, right next to the Dunas de Corralejo National Park and 10-minutes away from the most beautiful beaches of the island.

They are currently looking for passionate and motivated students, interested in an exciting career in the field of hospitality and to gain practical experience while developing their skills with leaders in the industry.

With the highly evolving dynamics of this field, an internship will give you the necessary experience to start your international career.

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- Handle face-to-face inquiries from customers.
- Check-in and out.
- Planning and organizing group arrivals.
- Day to day processing and input of group reservations while following hotel reservations policy.
- Management of tourist information in several languages.
- Reception management.
- International phone reception.
- Meet the various needs of diverse customers and solve problems that might arise during their stay.

#### Requirements:

- The minimum duration of 3 months.
- Advanced Spanish.
- Intermediate level of English.
- Relevant studies (Hospitality, Tourism, Languages, etc.).
- Organized and with a professional attitude.

#### Benefits:

- 300 euros per month.
- Accommodation.
- Meals.
- 40 hours per week.

**6058 - Kitchen internship in a 3\* Hotel in the beautiful island of Fuerteventura, Canary Islands**

Location:	Fuerteventura, Spain
Languages:	Spanish (Advanced)
Fields:	Hospitality / Tourism, Kitchen / Cook
Extra benefits:	Salary of 200-300 €. Includes accommodation. Includes Meal.

**Description:**

Our collaborator is a 3\* Hotel located on the beautiful island of Fuerteventura, right next to the Dunas de Corralejo National Park and 10-minutes away from the most beautiful beaches of the island.

They are currently looking for passionate and motivated students, interested in an exciting career in the field of hospitality and to gain practical experience while developing their skills with leaders in the industry.

With the highly evolving dynamics of this field, an internship will give you the necessary experience to start your international career.

Are you dynamic and energetic? Don't lose this opportunity! Apply now!

**KITCHEN POSITION**

Working in the kitchen, like in many other places, requires proper knowledge, but above all - passion and experience.

**Your tasks will include:**

- Help to prepare breakfast, lunch, dinner or banquets (cold and warm food).
- Wash, peel, cut vegetables and fruits.
- Show cooking.
- Assisting colleagues and follow the instructions of the chef.
- Assure the cleanliness of the area.
- Complete opening and closing checklists.

**Requirements:**

- Minimum duration of 3 months.
- Good level of Spanish.
- Gastronomy studies.

**Benefits:**

- 300 euros per month.
- Accommodation.
- Meals.
- 40 hours per week.

## 6055 - Bar and Restaurant Internship in a 3\* Hotel in the beautiful island of Fuerteventura, Canary Islands

Location:	Fuerteventura, Spain
Languages:	English (Advanced)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation. Include meals.

### Description:

Our collaborator is a 3\* Hotel located on the beautiful island of Fuerteventura, right next to the Dunas de Corralejo National Park and 10-minutes away from the most beautiful beaches of the island.

They are currently looking for passionate and motivated students, interested in an exciting career in the field of hospitality and to gain practical experience while developing their skills with leaders in the field.

With the highly evolving dynamics of this field, an internship will give you the necessary experience to start your international career.

Are you dynamic and energetic? Don't lose this opportunity! Apply now!

### BAR AND RESTAURANT POSITION

An enjoyable, memorable guest experience is in your hands from start to finish.

Your tasks will include:

- Preparation of place - setting tables, stocking service areas, etc.;
- Pro-actively assisting guests with their drink and dinner choices during lunch and dinner, taking in account dietary needs and communicating these properly to the kitchen;
- Taking orders in a timely manner;
- Preparation of drinks such as coffee's and cocktails etc.;
- Tidying and cleaning restaurant and service areas during and at the end of the shift.

### Requirements:

- Minimum duration of 3 months.
- Advance level of English.
- Customer-oriented.

### Benefits:

- 300 euros per month.
- Accommodation.
- Meals.
- 40 hours per week.

## 6050 - Customer service, Reservation assistant and Marketing internship in Seville - Unpaid

Location:	Sevilla, Spain
Languages:	English (Intermediate)
Fields:	Communication / Journalism, Business

### Description:

Our collaborator provide a spectacular service to students and young professionals looking for accommodation in Seville. They have a young and international team which helps them grow further. If you would like to work in an international successful environment where you can develop your skills, then this is the right internship for you.

### Tasks:

- Updating the rooms in the companies´ website
- Blogging and Social Media management and maintenance
- Online marketing management and maintaining Traffic driving in Facebook
- New bookings management, check arrival details, deposit appropriate amount payment ( Reservation Form )
- Checking and updating all the customers information after their arrival
- Customer management
- Receiving of monthly rents.
- Management and maintenance of online platforms.
- Mailing with customers
- Sending and providing all kind of information about available accommodation, location, city, university.
- Introducing new bookings to the companies´ Management System
- Check in and check out

### Requirements:

- Studies related to the vacancies
- Good Level of English

### Benefits:

Unpaid position

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## 6047 - Reception and Customer management Internship in Valencia, Spain

Location:	Valencia, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 100-200 €. Includes accommodation.

### Description:

Our collaborator is a high quality Hostels chain, based in Spain and the United States. Awarded by Tripadvisor during many years as the best hostels in Spain, they are customer oriented being really important for them the customer care and the relation with the guests. Their staff is fun and close, making the stay of the customers as good as possible.

### Reception and Customer relationship management position:

#### Tasks:

As a Reception and Customer relationship management member of a hostel, you will have to get involved in many different tasks, whilst remaining positive and keeping a smile on your face when dealing with customers. We really believe that this will be a really good experience to get to know different hotel areas.

#### Main tasks

- Develop customer service policies and procedures
- Handle face-to-face enquiries from customers
- Checking guests in and out
- Basic concierge assistance
- Planning and organizing group arrivals
- Day to day processing and input of group reservations while following hotel reservations policy
- Maintaining a positive selling approach to maximise yield in both occupancy and rates
- Liaising with other departments to prepare for group arrivals
- Assisting the Front office with closing accounts
- Answering all of the calls promptly in a courteous and efficient manner

#### Requirements

- Fluent in English
- Able to provide a training agreement
- Open to operate in different shifts Morning, Afternoon, Night, depending on the candidate.
- Some of the positions may require a certain level of Spanish.

#### Benefits

The internship is paid 100 € a month + Accommodation with the other staff and breakfast. Internet is also provided as well as living expenses as water, electricity, etc..

## 6045 - Bar and Restaurant Internship in a 4\* Hotel in the beautiful island of Fuerteventura, Canary Islands

Location:	Fuerteventura, Spain
Languages:	English (Advanced)
Fields:	Hospitality / Tourism
Extra benefits:	Salary of 200-300 €. Includes accommodation.

### Description:

Our collaborator is a 4\* Hotel located on the beautiful island of Fuerteventura, right next to the Dunas de Corralejo National Park and 10-minutes away from the most beautiful beaches of the island.

They are currently looking for passionate and motivated students, interested in an exciting career in the field of hospitality and to gain practical experience while developing their skills with leaders in the field.

With the highly evolving dynamics of this field, an internship will give you the necessary experience to start your international career.

Are you dynamic and energetic? Don't lose this opportunity! Apply now!

### BAR AND RESTAURANT POSITION

An enjoyable, memorable guest experience is in your hands from start to finish.

Your **tasks** will include:

- Preparation of place: setting tables, stocking service areas, etc.;
- Pro-actively assisting guests with their drink and dinner choices during lunch and dinner, taking in account dietary needs and communicating these properly to the kitchen;
- Taking orders in a timely manner;
- Preparation of drinks such as coffee's and cocktails etc.;
- Tidying and cleaning restaurant and service areas during and at the end of the shift

### Requirements:

- Preferably at least 3 months.
- Advance level of English.
- Customer-oriented.

### Benefits:

- 300 euros per month.
- Accommodation.
- Meals.
- 40 hours per week.

## 6037 - USA sales internship Remote - Frameless Glazing Company - 600€ monthly - 40 hours per week

Location:	Malaga, Spain
Languages:	English (Advanced)
Fields:	Architecture, Interior design, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

### Description:

Our collaborator is an innovative company that manufactures systems and solutions for frameless glazing. They have a global presence in more than 40 countries. Professionals who communicate with their clients even through web services, making the most innovative technological solutions available to them in an easy, fast, and profitable way.

Tasks:

- Sales tasks
- Market prospecting
- Customers services
- Order management
- Visit current and new customer in their offices
- Other tasks related to

Requirements:

- English advance level
- Relevant study fields (Interior Design, Architecture,...)
- Strong communication and negotiation skills
- Prior experience is not compulsory but a plus
- Living in USA

Benefit and Conditions:

- Remote internship
- 300€-600€/monthly
- 40 hours/week

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

## 6020 - Digital Marketing Coordinator in Alicante or Remote - 250€/month

Location:	Alicante, Spain
Languages:	English (Advanced)
Fields:	Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

### Description:

Our collaborator is a Scandinavian real estate agency based in Alicante. They cover the English, Dutch, French, German, Spanish and Scandinavian markets in terms of clients looking to buy a property in Spain.

#### TASKS:

- Assist me in planning, organising, execution and post data analysis of our campaigns.
- Organise, create and monitor our Facebook, Instagram, LinkedIn and google campaigns as well as email marketing from the existing database.
- Other tasks related to digital marketing

#### REQUIREMENT:

- Knowledge of platforms and the digital marketing infrastructure in general.
- English advanced level
- Plus knowledge of Swedish, French, Dutch and German

#### BENEFITS:

- 250€/Monthly
- Schedule: 10:00 - 17:00 (flexible)
- Remote or at the office in Alicante

## 6017 - Graphic Design & Video animation in Alicante or Remote - 250€/paid

Location:	Alicante, Spain
Languages:	English (Advanced)
Fields:	IT & Web development, Graphic design, Digital marketing
Extra benefits:	Salary of 200-300 €.

### Description:

Our collaborator is a Scandinavian real estate agency based in Alicante. They cover the English, Dutch, French, German, Spanish and Scandinavian markets in terms of clients looking to buy a property in Spain.

#### TASKS:

- The Graphic design and Video creation would help us with our marketing material.
- Making photography and video shootings ( included drone) stand out.
- Assist in creating the marketing campaigns and other web development inputs.
- Other tasks related to graphic design and video editing.

#### REQUIREMENTS:

- Animation skills are a plus as well.
- English advanced level.
- Graphic design studies or others related to.

#### BENEFITS:

- 250€ monthly.
- Schedule: 10:00 - 17:00 (flexible).
- Remote or at the office in Alicante.

## 5995 - Customer Success Operations Assistant Virtual Internship - Remote - Part time

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	Business, Digital marketing
Extra benefits:	Salary of 100-200 €.

### Description:

Our collaborator is a competitor tracking software that sends real-time alerts when your competitors make changes to their websites, products, and digital marketing campaigns. They also automates competitor reporting and helps marketers identify not only what their competitors are up to, but also identifies what's working for them. With offices in Austin, TX, Barcelona, and Bangladesh, we are looking to expand our dream team with A-players!!! They love people that empower others! They're one team, made out of outstanding customer-centric individuals that embrace industry transformation. They believe customer empowerment and value begins within the organization, starting with engaged employees. Join our team and feel good about what you're doing and where you're going.

#### About the Role

- Assist with customer onboarding by helping configure initial account specs to address customer goals and objectives
- Assist with customer account optimization
- Improve processes and tools for normal, repetitive support tasks using Automation.
- Assist with customer report creation and delivery
- Contribute to product documentation, customer knowledge base, and best practices guides
- Shadow Customer Success in customer kick-off calls and health checks and help with follow up action items, as needed
- They will provide weekly 1x1s with Head of Customer Success / Interns Sr. Customer Success Manager

What will you learn/role benefits? This is a phenomenal opportunity to learn the values of essential communication, collaboration, and results via the first-hand experience with the world's largest organizations. You are a fit if you love automation, process improvement, problem-solving, and have an appetite for customer service and satisfaction. Collaborating with the Customer Success Team, you will learn how to positively impact customer satisfaction and success.

#### Minimum Intern Requirements

- Experience with new software systems
- Highly organized
- Lively and engaging phone presence
- Excellent, interpersonal, written, and oral communication skills
- Authentic curiosity and perseverance, a love for learning and improvement
- Problem-solving attitude
- Metrics-driven Desired Intern Requirements
- Currently pursuing a bachelors degree in Business, Computer Science, Software Engineering, Systems Administration, or equivalent
- Good understanding of Software Engineering or System Administration
- Handled a project, collaborating with your colleagues or peers
- Strong understanding of at least one Programming language
- Strong written and verbal communication skills. Technical writing experience is a plus!
- Good organization skills, an excellent work ethic, attention to detail, and a self-starter attitude.
- Excellent problem solving along with analytical and troubleshooting skills.

#### Conditions:

- 200 - 300€/monthly
- Remote internship
- 20 hours/week

## 5988 - Commercial internship - International Trade - Maritime Company in Valencia - 525€/paid - 40 hours/week

Location:	Valencia, Spain
Languages:	English (Advanced)
Fields:	Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of +500 €.

### Description:

Our collaborator is a maritime company working with marine supplies and international trades from Spain.

The company is currently looking for a highly committed and ambitious intern to be part of the team within marine supplies. You will be trained and work closely with the team and be engaged directly in the sales and commercial process within the international trades.

The company preferable looks for an international individual who can speak several languages and who is willing to relocate to Spain for the internship.

After successful end internship the company would be interested in offering a Spanish work contract.

### Responsibilities:

- You will be dedicated to a specific area where you will be responsible for monitoring the activity and potential supplies and trades needed.
- Identify prospects and call out to prospects and customers on daily basis.
- Prepare quotations, Order Confirmations and any other relevant documents needed for the supply.
- Be in contact with operations on supply and coordinate closely all supplies.
- Look for contract opportunities within your area for our customers.

### Requirements:

- Bachelor's degree in Business Administration, Economics or Marketing obtained in the last 5 years
- Fluent in English and preferable other languages.
- Social minded and good analytical skills.
- Able to work in a dynamic environment.
- Detail-oriented and disciplined within the commercial area.
- TRAINING AGREEMENT (provided in the application) signed by your educational institution

### Benefits:

- Internship Contract of 6-9 months, from Monday to Friday (40 hours/week)
- Compensation EUR 525,00 per month.
- A dedicated mentor and directly connected to our commercial area and sales.
- Dynamic environment and possibility for a high learning curve.
- After end internship we will offer a Spanish work contract for the right individuals.

## 5942 - Public Relations, Marketing and Customer Support Agent in Barcelona - 300€/month

Location:	Barcelona, Spain
Languages:	Spanish (Beginner) and English (Advanced)
Fields:	Public Relations, Business, Hospitality / Tourism
Extra benefits:	Salary of 200-300 €.

### Description:

Our collaborator is the number one private boat company Barcelona! They are providing hands-on sailing experiences with a professional guide creating a unique and unforgettable experience to their clients.

Their main goal is to share with them their love for the sea, nature and sailing while watching the city from the sea, relaxing with the music and with a glass of wine, eating something special with natural tasty and listen the voice of the wind!

This position is a great opportunity for you to gain experience in marketing, customer service and public relations. You would be working in a multicultural team and interacting with international clients on a daily basis.

### Your main tasks are going to be:

- Welcoming the guest when required at the meeting point at the Marina
- Support management in guest bookings, calls, chat
- Support the skipper in the on board procedures
- Support the skipper with the guest needs
- Handle check out in terms of questionnaire, collect guest feedback from the experience (no money or payment process involved)
- Manage follow up in terms of social media, collect on line reviews and marketing campaign

### Requirements

Fluent in English

Knowledge of Spanish is consider a plus

Maintain professional attitude

40 hours week (**weekends are working days**)

Duration: minimum 4-6 months or more

Remuneration: 300 € per month.

## 5941 - Marketing internship in a Swiss company - Barcelona or Remote - 300€/month

Location:	Barcelona, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Business, Hospitality / Tourism, Digital marketing
Extra benefits:	Salary of 200-300 €.

### Description:

Our collaborator is working with a Switzerland company to develop their products. It is a fast growing company that has new places all over the world. With a new, talented and enthusiastic team they offer a cool experience, guests from around the world and a chance to realize their own ideas.

### Tasks:

- Sales & marketing support agent
- Creation of online business identity and social network
- Search for potential customers, for opening to the Spanish market
- Content creation, blog content for their web page and social channels
- Support with marketing tools, live chat and contest on line

### Requirements:

- Friendly and enthusiastic
- Passionate about what they do
- Fluent English
- Spanish is a plus
- Any additional European language is a plus
- minumum duration 4- 6 months

### Internship hours:

Schedule from Monday to Friday

40 hours per week

### Benefits:

300€ /month

Location:

Barcelone or Remote

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**5915 - Export and Trade internship in the kid's shoes leading brand - Part time/Remote or Office - 250€/month**

Location:	Madrid, Spain
Languages:	Spanish (Intermediate) and English (Advanced)
Fields:	Communication / Journalism, Logistics, Public Relations, Languages, Economics / Finance, Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

**Description:**

Our collaborator is the kid's shoes leading brand online in Spain, and has just recently been awarded with the Fashion National Awards given by Her Majesty the Queen of Spain! Its fresh collections, its understanding of the children and parent nowadays needs, the comfort and quality of their footwear hand-made in Spain by local artisans, and its extraordinary service both in the website and in the 25 stores opened in the latter years, has led the company to rapid growth and to become one of the most renowned shoe brands in the country.

**TASKS:**

- Search for potential markets for expansion of the B2B brand.
- Research and evaluate new business opportunities in the selected markets.
- Design and execute actions to increase partners in new countries.
- Manage and build the loyalty of the partners that are obtained.
- Knowledge of the competition: products, prices, positioning, distribution, sales, etc.
- Manage the network of importers and distributors. Provide technical and commercial support to clients.
- Manage and resolve sales operations, making and presenting offers, negotiation and after-sales.

**REQUIREMENTS:**

- Profile with strategic and analytical vision. Clear commercial vocation and customer orientation. Passionate about taking on new challenges and intense business prospecting.
- Used to working with full autonomy.
- Spanish and English knowledge

**CONDITIONS**

- 20hrs/week (4hrs Monday to Friday)
- Option of teleworking, the possibility of going sporadically to the office (Madrid) is valued, but not essential.
- 250€/month

**5872 - Quality Assurance internship in Barcelona- 500€/monthly - 20 hrs/week**

Location:	Barcelona, Spain
Languages:	Spanish (Advanced)
Fields:	Design, IT & Web development, Engineering
Extra benefits:	Salary of 400-500 €.

**Description:**

Our collaborator is a startup from Barcelona with a presence in Spain, Portugal, Brazil, USA, and Peru.

They are dedicated to offering a transport network for employees of companies, schools, etc. and coordinate the movements of the buses according to where the customers are to be found and to which company/school they are to be taken.

Tasks:

- To carry out the daily operation
- Platform Management
- Quality Assurance
- Design and creation of Software tools that allow to test the functionalities and certify the quality of the products generated by the development area of the company
- Preparation of environments for verification of the developed products
- Generation of processes that allow to quickly and reliably test the platforms developed by the company (automation)
- Installation of the applications in the production environments of the client
- Responsible for the certification and putting into production of new services and/or software platforms
- Development of software (C, C++, PHP, Scripts, JAVA) oriented to validate and/or test services/platforms developed by other areas of the company
- Estimation of effort and deadlines of the testing and installation stage
- Interaction and error reports to the development area
- Communication with technical peers in the company and client
- Creation, execution and documentation of test plan
- Compliance with procedures established for the area and in the client
- Installation of services in production environments
- Contribute in the documentation of the area, whether user manuals, procedures, etc.

Requirements:

- **Living in Barcelona**
- Proactive, critical, with **resolution capacity and autonomy**, an awake person.
- Last year of studies or **possible to continue in the company** after the internship
- Spanish advance

Benefits and conditions:

- 2 days/week remote and 3 days/week at the office
- 20 Hrs/week
- 9 months internship with the possibility of renewal
- Remuneration 500 euros per month.
- Availability asap

## 5866 - Reception internship in a 5\* Hotel in the city centre of Seville - Unpaid

Location:	Sevilla, Spain
Languages:	Spanish (Advanced) and English (Advanced)
Fields:	Languages, Hospitality / Tourism

### Description:

Our collaborator is a well-known design hotel in the centre of the capital of Andalusia being a reference in the whole country for its design, location and concept. The hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets.

The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a difference concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace

With this internship you will develop skills such as organization, responsibility and commercial skills. You will be immersed in a multilingual environment so you will be able to learn and practice languages.

#### Reception position:

- Check guests in and out
- Basic concierge assistance
- Plan and organize group arrivals
- Assist in cash advances, exchange money, check guest folios
- Commercial information to customers

#### Requirements:

- Intermediate Spanish and fluent English

The Hotel may cover accommodation. To be determined after the first interview with the company.

#### Benefits:

- Accommodation and meals

Minimum 3 months

## 5864 - Kitchen internship in a 5\* Hotel in the city centre of Seville - Unpaid

Location:	Sevilla, Spain
Languages:	English (Intermediate)
Fields:	Hospitality / Tourism, Kitchen / Cook

### Description:

Our collaborator is a well-known design hotel in the centre of the capital of Andalusia being a reference in the whole country for its design, location and concept. The hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets.

The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a difference concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace

With this internship you will develop skills such as organization, responsibility and commercial skills. You will be immersed in a multilingual environment so you will be able to learn and practice languages.

#### Kitchen position

- Gastronomic restaurant
- Marina/ Seafood and casual dining
- Main Kitchen
- Off-site Catering
- Pastry

#### Requirements:

- Fluent English

#### Benefits:

Meals and accommodation during working hours

Minimum 3 months

## 5863 - Bar and Restaurant Internship in a Panoramic Restaurant in the city centre of Seville - Unpaid

Location:	Sevilla, Spain
Languages:	Spanish (Beginner) and English (Advanced)
Fields:	Languages, Hospitality / Tourism

### Description:

Our collaborator is a 5\* Hotel located right in the city center of Seville. Being a reference in the whole country for its design, location and concept, the hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets.

The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a different concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace.

### Tasks:

- Preparation of place – stocking service areas, etc.;
- Taking orders in a timely manner;
- Preparation of drinks such as coffee's and cocktails etc.;
- Tidying and cleaning the bar service areas during and at the end of the shift

### Requirements:

- Fluent English and at least A2 Spanish

### Benefits:

- Accommodation and meals

### Duration:

Minimum 3 months, full-time internship

## 5848 - Project/Student Support assistant in Málaga, Spain - Unpaid

Location:	Malaga, Spain
Languages:	Spanish (Intermediate) and English (Intermediate)
Fields:	Public Relations, Languages, Social Sciences, Business

### Description:

Our collaborator is a young Spanish company, founded in 2014 by people with experience in managing groups and European projects within the framework of programs such as Leonardo da Vinci, Human Capital, Erasmus Plus, EURODYSEY and POWER.

They are currently looking for interns who would like to work with them from their branch in Malaga. They offer a friendly atmosphere among professional people, which will primarily consist of supporting activities and projects developed by the company.

### Tasks:

- Accompanying groups in cultural activities as tours around the city, bike tours, shows, events and visiting various attractions offered by the city
- Supporting with planning trips and creating cultural programs
- Supporting with professional visits of the groups
- Supporting with the preparation of Spanish classes (level A1-A2) based on interactive activities
- Supporting with the preparation of documentation
- Supporting with translating (oral and written)
- Work with the social media of the company

### Requirements:

- Spanish B1
- English B1
- Communicative, open-minded for new experience and challenges, responsible and well-organized
- Minimum duration of 2 months

### Benefits:

- No financial compensation

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## 5817 - Remote - Sales internship in a boat rental company in Malaga, Spain - Unpaid

<b>Location:</b>	Malaga, Spain
<b>Languages:</b>	Spanish (Intermediate) and English (Intermediate)
<b>Fields:</b>	Languages, Business, Digital marketing

### Description:

Our collaborator is a collaborative platform that creates a nautical space offering three different options for owners to rent and make their boats profitable. They provide a safe environment where customers can quickly and economically communicate, make payments as well as find any type of boat and sailing experience to enjoy with family or friends. In addition, the mode of shared rental open the possibility to meet new partners and enjoy with them and even learn about other cultures.

#### Tasks

- Support sales department
- Customer service
- Sales

#### Requirements

- Intermediate English and Spanish
- Marketing, Business or related studies
- Interest in E-Commerce

#### Benefits

Unpaid internship, but the possibility of applying for Erasmus+grant  
Being part of an innovate start-up

## 5806 - Front Desk and Customer Services in Barcelona

<b>Location:</b>	Barcelona, Spain
<b>Languages:</b>	English (Advanced)
<b>Fields:</b>	Business, Hospitality / Tourism
<b>Extra benefits:</b>	Includes accommodation.

### Description:

Our colleague is an exclusive hostel, based in Barcelona city center. They are customer oriented which is really important for them as well as customer care and guest relations. The Hostel is equipped with a stylish, modern and vintage rooms for all travellers. It's a hostel full of life where style and glamour combine with a fresh, fun and crazy twist!

#### Tasks:

- Check in and check out.
- Collect payments.
- Social media and visual communication management.
- Keep updated the Social Media platforms (taking pictures and adding to the platform)
- Welcoming guests and giving general information about the city.
- Giving guests all information about Hostel regulations, explaining Hostel facilities to arriving guests
- Promoting and informing the guests about daily/weekly activities.
- Helping to develop hostel events.
- Receiving feedback and complaints
- Administration tasks: booking, reservations, emails, calls, etc.

#### Requirements:

- English good level.
- Other language is a plus
- Open-minded, social and respectful.
- Minimum of 3 months

#### Benefits:

- Accommodation in the hostel. 3 people from the staff per room

#### Internship hours:

- 32h per week

\*Kitchen use is not available for now due to the current sanitary conditions

**5796 - Sales and Marketing support manager in Barcelona - Remote/Office - 200-500€/month**

Location:	Barcelona, Spain
Languages:	Spanish (Intermediate) and English (Advanced)
Fields:	Business, Digital marketing
Extra benefits:	Salary of 200-300 €.

**Description:**

Our collaborator is an expert in digital marketing technology in Europe. Working with leading Adtech startups, Advertisers, and Agencies. Their platform combines brand, product, and consumer data with dynamic creative messaging to generate unlimited personalized ad versions.

They are looking for an intern to join their team and collaborate with very experienced entrepreneurs and marketing professionals. Lots of opportunities to advance and grow professionally, beyond the initial period and develop a real career within the digital marketing industry

**Tasks:**

- Assisting with direct sales
- Support sales team with sales material and contracts
- Customer service

**Requirements**

- Excellent English level
- Marketing studies/interest in Marketing/experience in Marketing
- Spanish fluent (at least B2)
- Organized and motivated
- Enthusiastic

**Benefits**

- 200-500€ monthly (based on profile)
- 30 hours/week

**Location**

Barcelona\*

Due to covid could be remote temporarily

**5793 - (SU) Remote Sales and Customer Relations Position - Unpaid**

Location:	Sevilla, Spain
Languages:	English (Advanced)
Fields:	Business

**Description:**

Spain Internship was established in 2010 by highly motivated internationals. We offer internships and traineeship services for students and graduates worldwide, connecting students, companies and universities all over the world. We are constantly trying to extend our programs, to make the experience abroad for everyone as good as possible. You can be a part of this process, by helping us in our central offices in Seville, Spain.

To support the sales and business development manager, we are looking for sales interns who can help us to generate leads and help us to grow. We are looking for a motivated intern who likes to talk to people, are extroverted and want to gain experience in sales. This is a 20-30 hours per week position.

**Requirements:**

- Enrolled in higher education studies
- Proactive, organized, extroverted
- English fluent, not strong accent
- Interested in sales, crm and customer management and leads generation
- Previous knowledge in Hubspot is a plus

**Tasks**

- Contacting customers and generate leads by phone
- Create mailing and send to potential customers
- Handle and input data in our CRM
- Guide customers through all the processes
- Customer care

**Conditions**

- 20-30 hrs/week
- Unpaid
- Remote

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**5792 - Customer Service Internship, in Barcelona, Spain - 300€/month.**

<b>Location:</b>	Barcelona, Spain
<b>Languages:</b>	English (Advanced)
<b>Fields:</b>	Business
<b>Extra benefits:</b>	Salary of 400-500 €.

**Description:**

Our collaborator, is a company specialised in cultural exchange programs in the United States. They offer positions for students, to do their internship in hotels and restaurants..

The requested tasks are:

- Provide excellent customer service
- Develop partnerships with new organisations
- Follow up with candidates being processed
- Assisting with all the visa process and guidance (providing detailed guidance and support throughout the visa application process)
- Creating training plans and cultural activities.

Requirements:

- Well spoken and polished presentation
- Fluent English and strong writing skills
- Internationally minded
- Available 5 to 12 months internships

Benefits:

- 300 € per month

Location:

Barcelona

**5791 - Customer Relation and Marketing internship in Rome, Italy - Unpaid**

<b>Location:</b>	Roma, Italy
<b>Languages:</b>	English (Intermediate)
<b>Fields:</b>	Business, Hospitality / Tourism

**Description:**

Our collaborator is an owner of offices in an exclusive zone of the city center of Rome. The company is working in B2B marketing sector and is offering a wide range of services including interpretation, translation and consultancy services. They are looking for an enthusiastic candidate to join their team. In case you are interested in working in an innovative relationship management and marketing team in Rome, this is the position for you!

**Tasks:**

- Administration tasks
- Web marketing
- Customer relationship management
- Reception

**Requirements:**

- Willingness to learn
- Basic English
- Spanish and Italian are a plus
- Enthusiasm towards the tasks
- Good teamwork skills
- Willingness to learn new things

**Internship hours:**

- 20/30 hours a week
- Unpaid
- Rome

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.